

ATTRACT - DEVELOP - RETAIN

'A' Players

For Your RESTAURANT TEAM



We create **engaging** and **effective** online training and systems to develop **'A' Players** for your team.

Deliver memorable hospitality experiences, increase sales, and build your reputation



Step 1: Transform from manager to hospitality leader and coach



Step 2: Attract, develop, and retain a hospitality dream team of 'A' Players



Step 3: Create experiences that turn guests into raving fans

Do you experience any of the following challenges?

- Attracting and retaining top talent
- Bartender / Server selling skills
- Increasing check averages
- Delivering consistent service and hospitality
- Developing a team of 'A' players
- Getting new hires up to speed quickly

OUR SOLUTIONS

Maximize the performance of your team so they can consistently deliver memorable hospitality experiences, improve guest loyalty, increase sales, and build your reputation. Our goal is to help you to get more repeat business and great reviews for your establishment.

We specialize in developing **online training solutions and systems** for managers and teams working in...

- **INDEPENDENT RESTAURANTS**
- **HOTELS, BARS, PUBS**
- **MULTI-UNIT RESTAURANTS**

DEVELOP A HOSPITALITY DREAM TEAM



Managers

- **Take your restaurant to the next level**
- **Hire and coach for hospitality**
- **Improve teamwork and communication**
- **Consistently create memorable guest experiences**



www.hospitalityplaybooks.com

DEVELOP A PROFESSIONAL SALES TEAM



Managers - FOH

- **Increase Sales**
- **Improve Online Reviews**
- **Build Guest Loyalty**
- **Service and Hospitality**
- **Product Descriptions**
- **Consultative Skills**
- **Team Based Selling**



www.fohsalesplaybooks.com

DELIVER EFFECTIVE & ENGAGING CUSTOM TRAINING



Managers - FOH - BOH

- **Onboarding**
- **Consistent execution**
- **Service and Hospitality**
- **Sales and Table Turns**
- **F.O.H. & B.O.H. SOPs**
- **Food Safety / Alcohol**
- **Compliance**



www.restaurantplaybooks.com

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